

Lecture 6: Linear Regression (Textbook 3.3)

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Other Considerations in the Regression Model

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- These qualitative variables can take on specific categories, such as male/female, student/non-student, etc.

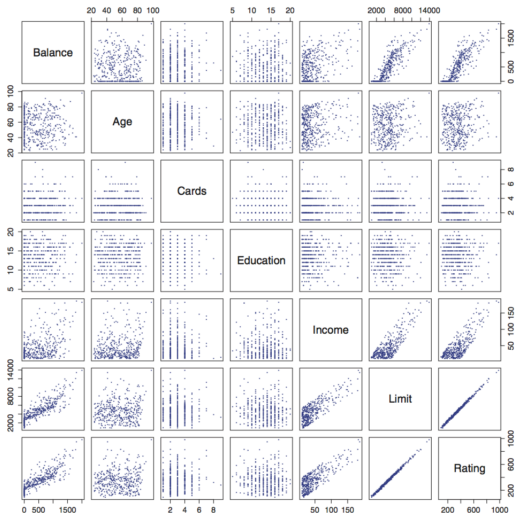
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- For example, consider the credit card data, which includes qualitative variables such as gender, student status, marital status, and ethnicity.
- These qualitative variables can take on specific categories, such as male/female, student/non-student, etc.
- How can we incorporate these qualitative predictors into our regression model?

Credit Card Data

The Credit data set contains information about balance, age, cards, education, income, limit, and rating for a number of potential customers.



Qualitative Predictors

Example: investigate differences in credit card balance between males and females, ignoring the other variables. We create a new **dummy variable**

$$x_i = \begin{cases} 1 & \text{if } i\text{th person is female} \\ 0 & \text{if } i\text{th person is male} \end{cases}$$

Resulting model:

$$y_i = \beta_0 + \beta_1 x_i + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{th person is female} \\ \beta_0 + \epsilon_i & \text{if } i\text{th person is male.} \end{cases}$$

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β_0 can be interpreted as the average credit card balance among males.

$\beta_0 + \beta_1$ as the average credit card balance among females

β_1 as the average difference in credit card balance between males and females.

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The decision to code 0 for males and 1 for females is arbitrary and has no effect on the regression fit, but does alter the interpretation of the coefficients.

Qualitative Predictors with More Than Two Levels

With more than two levels, we create additional dummy variables. For example, for the ethnicity variable we create two dummy variables. The first could be

$$x_{i1} = \begin{cases} 1 & \text{if } i\text{th person is Asian} \\ 0 & \text{if } i\text{th person is not Asian,} \end{cases}$$

and the second could be

$$x_{i2} = \begin{cases} 1 & \text{if } i\text{th person is Caucasian} \\ 0 & \text{if } i\text{th person is not Caucasian.} \end{cases}$$

Qualitative Predictors with More Than Two Levels

Then both of these variables can be used in the regression equation, in order to obtain the model

$$y_i = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i\text{th person is Asian} \\ \beta_0 + \beta_2 + \epsilon_i & \text{if } i\text{th person is Caucasian} \\ \beta_0 + \epsilon_i & \text{if } i\text{th person is AA.} \end{cases}$$

There will always be one fewer dummy variable than the number of levels. The level with no dummy variable – African American in this example – is known as the baseline.

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Interpretation of β_0 , β_1 and β_2 ?

Credit Card Data

	Coefficient	Std. error	t-statistic	p-value
Intercept	531.00	46.32	11.464	< 0.0001
ethnicity[Asian]	-18.69	65.02	-0.287	0.7740
ethnicity[Caucasian]	-12.50	56.68	-0.221	0.8260

Interpretation: The Asian category will have 18.69 less debt than the African American category, and that the Caucasian category will have 12.50 less debt than the African American category.

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Additivity and Linearity Assumptions

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- In later chapters, we explore methods that relax these assumptions.

Extensions of the Linear Model

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- Consider the model

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon.$$

Regardless of the value of X_2 , a one-unit increase in X_1 will lead to a β_1 -unit increase in Y .

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- Consider the model with **interaction** terms

$$\begin{aligned} Y &= \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \epsilon \\ &= \beta_0 + (\beta_1 + \beta_3 X_2) X_1 + \beta_2 X_2 + \epsilon \\ &= \beta_0 + \tilde{\beta}_1 X_1 + \beta_2 X_2 + \epsilon, \end{aligned}$$

where $\tilde{\beta}_1 = \beta_1 + \beta_3 X_2$. Since $\tilde{\beta}_1$ changes with X_2 , the effect of X_1 on Y is no longer constant: adjusting X_2 will change the impact of X_1 on Y .

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$$\begin{aligned} sales &= \beta_0 + \beta_1 TV + \beta_2 radio + \beta_3 (TV \times radio) + \epsilon \\ &= \beta_0 + (\beta_1 + \beta_3 radio) \times TV + \beta_2 radio + \epsilon. \end{aligned}$$

Advertising Data

	Coefficient	Std. Error	t-statistic	p-value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
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Interpretation of $\beta_1, \beta_2, \beta_3$? [Read pages 89-90 of the textbook](#)

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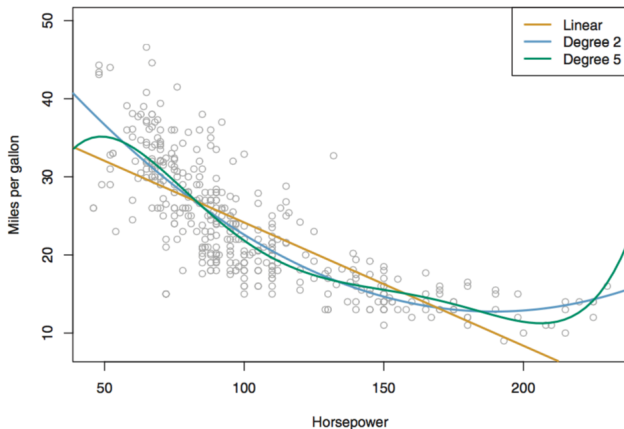
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- Specifically, the interaction terms also contain main effects, if the model has no main effect terms.

Non-linear Relationships



For a number of cars, mpg and horsepower are shown. The linear regression (orange); the linear regression fit for a model that includes horsepower² (blue); the linear regression fit for a model that includes all polynomials of horsepower up to fifth-degree (green).

Non-linear Relationships

The figure suggests that

$$mpg = \beta_0 + \beta_1 \text{horsepower} + \beta_2 \text{horsepower}^2 + \epsilon,$$

may provide a better fit.

	Coefficient	Std. Error	t-statistic	p-value
Intercept	56.9001	1.8004	31.6	< 0.0001
horsepower	-0.4662	0.0311	-15.0	< 0.0001
horsepower ²	0.0012	0.0001	10.1	< 0.0001

Some general comments:

- A simple approach for incorporating non-linear associations in a linear model is to include transformed versions of the predictors in the model.
- **It is still a linear model!** Can be fitted by least squared with $X_1 = \text{horsepower}$, and $X_2 = \text{horsepower}^2$.