

# Lecture 6: Multiple Linear Regression II

Module 2: part 2

Spring 2025

# Logistics

- Part 2 of Module 2 today
- Assessment for Module 1 is due at 11:59pm tomorrow
- Categorical covariates, interaction terms, and part of transformations

# Refresher

The population model we are trying to recover is

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = b_0 + b_1x_1 + b_2x_2 + \dots + b_px_p$$

# Refresher

The population model we are trying to recover is

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = b_0 + b_1x_1 + b_2x_2 + \dots + b_px_p$$

- $b_0$  is the expected value of  $Y_i$  when **all** observed covariates are 0
- For  $j \neq 0$ ,  $b_j$  is the difference in the expected value of  $Y_1$  and  $Y_2$  when  $X_{1,j}$  and  $X_{2,j}$  differ by 1 unit (i.e.,  $X_{1,j} - X_{2,j} = 1$ ), **but** the value of all other observed covariates are the same
- Can also include covariates which are non-linear in other covariates for polynomial regression

# Categorical variables

So far, we've considered covariates which are continuous variables, but categorical variables can be included in regressions as well.

**Example:** The home price data set also include home style



<sup>1</sup><https://rethority.com/home-styles/>

# One Categorical Variable

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- Pick a reference category
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Suppose the style of homes in our data are: “bungalow,” “craftsmen,” and “cottage.”

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}}$$

$$X_{i,\text{bungalow}} = \begin{cases} 1 & \text{if House } i \text{ is a "bungalow"} \\ 0 & \text{if House } i \text{ is not a "bungalow"} \end{cases}$$

$$X_{i,\text{craftsmen}} = \begin{cases} 1 & \text{if House } i \text{ is a "craftsmen"} \\ 0 & \text{if House } i \text{ is not a "craftsmen"} \end{cases}$$

## One Categorical Variable

If House  $i$  is a “cottage”, then we would expect the price to be:

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} = b_0$$

If House  $i$  is a “bungalow”, then we would expect the price to be:

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} = b_0 + b_1$$

If House  $i$  is a “craftsmen”, then we would expect the price to be:

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} = b_0 + b_2$$



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$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} = b_0 + b_2$$

The intercept  $b_0$  indicates the expected price for the **reference category**.  
 $b_1$  and  $b_2$  indicate the expected change in price (when compared to the reference category).

# Categorical variables

Why do we not need a binary variable for all three styles? What would you use if the variable was two categories: Yes or No?

## Categorical variables

Why do we not need a binary variable for all three styles? What would you use if the variable was two categories: Yes or No?

You would probably only include one variable which is either 0 (No) or 1 (Yes). You would not include two separate variables which are:

$$X_{i,\text{yes}} = \begin{cases} 1 & \text{if answer } i \text{ is "yes"} \\ 0 & \text{if answer } i \text{ is not "yes"} \end{cases}$$

$$X_{i,\text{no}} = \begin{cases} 1 & \text{if answer } i \text{ is "no"} \\ 0 & \text{if answer } i \text{ is not "no"} \end{cases}$$

# Categorical variables

Consider the following model:

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsman}} + b_3 X_{i,\text{cottage}}$$

Then the expected price for House  $i$  is:

$$\text{Home Price}_i = \begin{cases} b_0 + b_1 & \text{if House } i \text{ is a "bungalow"} \\ b_0 + b_2 & \text{if House } i \text{ is a "craftsman"} \\ b_0 + b_3 & \text{if House } i \text{ is a "cottage"} \end{cases}$$

# Categorical variables

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If we set,

$$\tilde{b}_0 = b_0 + 5, \quad \tilde{b}_1 = b_1 - 5, \quad \tilde{b}_2 = b_2 - 5, \quad \tilde{b}_3 = b_3 - 5$$

then the following model is:

$$\text{Home Price}_i = \begin{cases} \tilde{b}_0 + \tilde{b}_2 & \text{if House } i \text{ is a "bungalow"} \\ \tilde{b}_0 + \tilde{b}_3 & \text{if House } i \text{ is a "craftsman"} \\ \tilde{b}_0 + \tilde{b}_4 & \text{if House } i \text{ is a "cottage"} \end{cases}$$

## Categorical variables

Consider the following model:

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} + b_3 X_{i,\text{cottage}}$$

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then the following model is:

$$\text{Home Price}_i = \begin{cases} \tilde{b}_0 + \tilde{b}_2 & \text{if House } i \text{ is a "bungalow"} \\ \tilde{b}_0 + \tilde{b}_3 & \text{if House } i \text{ is a "craftsman"} \\ \tilde{b}_0 + \tilde{b}_4 & \text{if House } i \text{ is a "cottage"} \end{cases}$$

Too many parameters cause different parameter values to give the same underlying model

## Multiple Categorical Variables

Suppose I want to model housing prices based on house style (bungalow, craftsmen, cottage) and home quality (High, medium, low):

- Pick a reference category **for each variable**: (cottage, low)
- For each variable, create dummy variables (0 or 1) for all other categories

$$\text{Home Price}_i = b_0 + b_1X_{i,\text{bungalow}} + b_2X_{i,\text{craftsmen}} + b_3X_{i,\text{high}} + b_4X_{i,\text{medium}}$$

## Multiple Categorical Variables

$$\text{Home Price}_i = b_0 + b_1 X_{i,\text{bungalow}} + b_2 X_{i,\text{craftsmen}} + b_3 X_{i,\text{high}} + b_4 X_{i,\text{medium}}$$

When the house is a **low quality, cottage**, all dummy variables are 0 so

$$\text{Home Price}_i = b_0$$

When the house is a low quality bungalow:

$$\text{Home Price}_i = b_0 + b_1$$

When the house is a medium quality craftsmen:

$$\text{Home Price}_i = b_0 + b_2 + b_4$$



## Multiple Categorical Variables

- $b_0$  indicates the value of  $y_i$  when **all** variables are set to the reference category
- Interpretation of other coefficients are the same:  $b_1$  is the difference in the conditional expectation of the Home price between a home which is a bungalow compared to a home which is a cottage

# Interaction Terms

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The price of a home generally decreases as the age increases, but does the rate of decrease depend on the quality of the construction?

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The price of a home generally decreases as the age increases, but does the rate of decrease depend on the quality of the construction?

Consider the following model where  $Quality_i = 1$  if the quality is high and  $Quality_i = 0$  if the quality is low:

$$\text{Home Price}_i = b_0 + b_1 \text{Age}_i + b_2 \text{Quality}_i + b_3 (\text{Age}_i \times \text{Quality}_i)$$

## Interaction terms

When House  $i$  is low quality, then the expected price is

$$\begin{aligned}\text{Home Price}_i &= b_0 + b_1\text{Age}_i + b_2\text{Quality}_i + b_3(\text{Age}_i \times \text{Quality}_i) \\ &= b_0 + b_1\text{Age}_i + b_2(0) + b_3(\text{Age}_i \times 0) \\ &= b_0 + b_1\text{Age}_i\end{aligned}$$

When House  $i$  is high quality, then the expected price is

$$\begin{aligned}\text{Home Price}_i &= b_0 + b_1\text{Age}_i + b_2\text{Quality}_i + \beta_3(\text{Age}_i \times \text{Quality}_i) \\ &= b_0 + b_1\text{Age}_i + b_2(1) + \beta_3(\text{Age}_i \times 1) \\ &= (b_0 + b_2) + (b_1 + b_3)\text{Age}_i\end{aligned}$$

where the intercept is  $b_0 + b_2$  and the slope is  $b_1 + b_3$

## Interaction terms

- Product of two (or more) covariates is an **interaction term**

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = b_0 + b_1x_1 + b_2x_2 + b_3(x_1 \times x_2)$$

- This means the slope of a covariate changes depending on the value of another covariate
- For one continuous and one categorical variable, the interaction term corresponds to a different slope for each category
- When  $x_2 = 0$  (i.e., the reference category)

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = b_0 + b_1x_1$$

- When  $X_{i,2} = 1$

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = (b_0 + b_2) + (b_1 + b_3)x_1$$

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- **Interpretation:** The slope for covariate 1 is  $b_1 + b_3x_2$



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- For an interaction of two continuous variable, the interaction term corresponds to a slope which depends on the value of other covariates

- Interpretation:**

The difference in  $E(Y_i | \mathbf{X}_i)$  and  $E(Y_k | \mathbf{X}_k)$  if

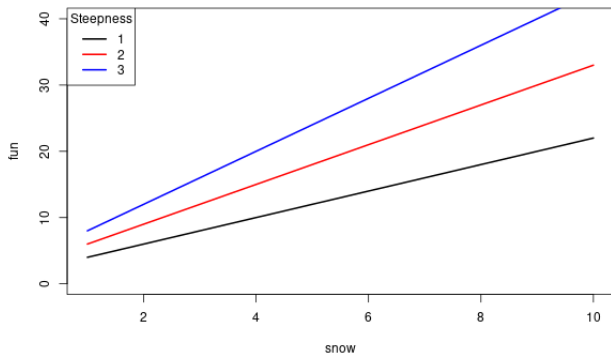
- $X_{i,1} - X_{k,1} = 1$  (differ by one unit in covariate 1)
- $X_{i,2} = X_{k,2}$  (have the same value of covariate 2)

$$\begin{aligned} E(Y_i | \mathbf{X}_i) - E(Y_k | \mathbf{X}_k) &= [b_0 + b_1X_{i,1} + b_2X_{i,2} + b_3(X_{i,1} \times X_{i,2})] \\ &\quad - [b_0 + b_1X_{k,1} + b_2X_{k,2} + b_3(X_{k,1} \times X_{k,2})] \\ &= b_1(X_{i,1} - X_{k,1}) + b_3(X_{i,1}X_{i,2} - X_{k,1}X_{k,2}) \\ &= b_1(X_{i,1} - X_{k,1}) + b_3(X_{i,1}X_{i,2} - X_{k,1}X_{i,2}) \\ &= b_1(X_{1,1} - X_{2,1}) + b_3X_{i,2}(X_{i,1} - X_{k,1}) \\ &= b_1 + b_3X_{i,2} \end{aligned}$$

## Example: interaction term

Suppose I'm interested in how much fun to expect while sledding

$$E(\text{Fun} \mid \text{Snow}, \text{Steep}) = b_0 + b_1\text{snow} + b_2\text{steep} + b_3\text{snow} \times \text{steep}$$



## Interaction terms

$$E(Y_i | \mathbf{X}_i = \mathbf{x}) = b_0 + b_1x_1 + b_2x_2 + b_3(x_1 \times x_2)$$

- $b_1$  and  $b_2$  are the **main effects** of  $X_{i,1}$  and  $X_{i,2}$
- $b_3$  is the interaction term of  $X_{i,1}$  and  $X_{i,2}$
- We almost always include the main effect if we include an interaction effect
- Becomes difficult to interpret the interaction term without the main effect

## Interaction terms

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Discuss a potential problem of interest where including interaction terms may be useful

# Transformations

# Transformations

We transformed  $x$  by taking a square, but we can use other transformations

- Most common transform is log transform
- Sometimes  $1/y$  or  $\sqrt{y}$  is also used
- Can transform covariates

$$E(Y | X = x) = b_0 + b_1 \log(x)$$

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- Can transform dependent variable

$$E(\log(Y) | X = x) = b_0 + b_1x$$



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- Most common transform is log transform
- Sometimes  $1/y$  or  $\sqrt{y}$  is also used
- Can transform covariates
- Can transform dependent variable
- Can transform dependent variable and covariates

$$E(\log(Y) \mid X = x) = b_0 + b_1 \log(x)$$

# Transformations

- Fitting a linear model with transformed data is conceptually the same
- Just “plug-in” transformed data
- Careful about interpretation!

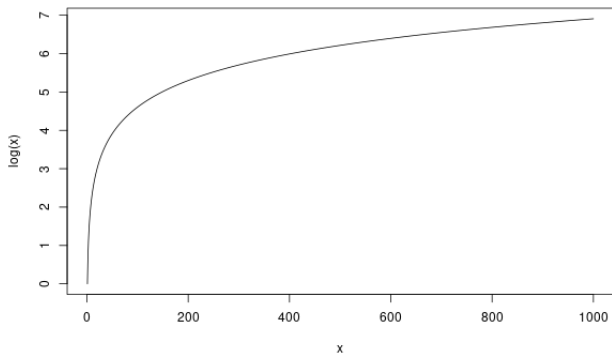
# Properties of log

$$e \approx 2.718$$

$$\log_e(x) = a \Leftrightarrow e^a = \exp(a) = x$$

$$\log_e(xy) = \log_e(x) + \log_e(y)$$

$$\log_e(x/y) = \log_e(x) - \log_e(y)$$



## Interpretation when transforming covariates

$$Y_i = b_0 + b_1 \log_e(X_i) + \varepsilon_i$$

$$E(Y_i | X_i = x) = b_0 + b_1 \log_e(x)$$

- Suppose  $X_j = 1.01X_i$  so  $X_j$  is 1% larger than  $X_i$

$$\begin{aligned} E(Y_j | X_j = x1.01) - E(Y_j | X_j = x) &= b_0 + b_1 \log(X_j) - [b_0 + b_1 \log(X_i)] \\ &= b_1 \log(1.01X_i) - b_1 \log(X_i) \\ &= b_1 \log\left(\frac{1.01X_i}{X_i}\right) \\ &= b_1 \log(1.01) \approx b_1 \times .01 \end{aligned}$$

## Interpretation when transforming covariates

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$$E(Y_i | X_i = x) = b_0 + b_1 \log_e(x)$$

- Suppose  $X_j = 1.01X_i$  so  $X_j$  is 1% larger than  $X_i$

$$\begin{aligned} E(Y_j | X_j = x1.01) - E(Y_j | X_j = x) &= b_0 + b_1 \log(X_j) - [b_0 + b_1 \log(X_i)] \\ &= b_1 \log(1.01X_i) - b_1 \log(X_i) \\ &= b_1 \log\left(\frac{1.01X_i}{X_i}\right) \\ &= b_1 \log(1.01) \approx b_1 \times .01 \end{aligned}$$

- Interpretation of  $b_1$ : Two observations with  $x$  which differ by 1% have expected values of  $Y$  which differ by  $b_1 \log(1.01)$

## Transforming dependent variable

$$\log_e(Y_i) = b_0 + b_1X_i + \varepsilon_i$$

$$e^{\log_e(Y_i)} = e^{b_0+b_1X_i+\varepsilon_i}$$

$$Y_i = e^{b_0} \times e^{b_1X_i} \times e^{\varepsilon_i}$$

## Transforming dependent variable

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$$Y_i = e^{b_0} \times e^{b_1X_i} \times e^{\varepsilon_i}$$

$$\begin{aligned} E(Y_i | X_i = x) &= E(e^{b_0} \times e^{b_1X_i} \times e^{\varepsilon_i} | X_i = x) \\ &= E(e^{b_0} \times e^{b_1x} \times e^{\varepsilon_i} | X_i = x) \\ &= e^{b_0} \times e^{b_1x} \times E(e^{\varepsilon_i}) \end{aligned}$$

# Transforming dependent variable

In general,

$$E(e^X) \neq e^{E(X)}$$

Obs	X	$e^X$
1	1	2.72
2	2	7.39
3	5	148.41
4	-2	0.14
Avg	1.5	39.66

$$e^{1.5} = 4.48 \neq 39.66$$



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$$\begin{aligned} E(Y_i | X_i = x) &= E(e^{b_0} \times e^{b_1X_i} \times e^{\varepsilon_i} | X_i = x) \\ &= E(e^{b_0} \times e^{b_1x} \times e^{\varepsilon_i} | X_i = x) \\ &= e^{b_0} \times e^{b_1x} \times E(e^{\varepsilon_i}) \\ &\neq e^{b_0} \times e^{b_1x} \quad (\text{because } E(e^{\varepsilon_i}) \neq 1) \end{aligned}$$

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$$\begin{aligned} E(Y_i | X_i = x) &= E(e^{b_0} \times e^{b_1X_i} \times e^{\varepsilon_i} | X_i = x) \\ &= E(e^{b_0} \times e^{b_1x} \times e^{\varepsilon_i} | X_i = x) \\ &= e^{b_0} \times e^{b_1x} \times E(e^{\varepsilon_i}) \\ &\neq e^{b_0} \times e^{b_1x} \quad (\text{because } E(e^{\varepsilon_i}) \neq 1) \end{aligned}$$

The median of  $e^{\varepsilon_i}$  is 1 if  $\varepsilon_i$  is symmetric, so we can say that  $e^{b_0} \times e^{b_1x}$  is the median of  $Y_i$  conditional on  $X_i = x$

## Transforming dependent variable

- Suppose  $X_j - X_i = 1$
- Comparing  $E(Y_j | X_j = x)$  and  $E(Y_j | X_j = x + 1)$ , we have

$$\begin{aligned}\frac{E(Y_j | X_j = x + 1)}{E(Y_j | X_j = x)} &= \frac{e^{b_0} \times e^{b_1(x+1)} \times E(e^{\varepsilon_i})}{e^{b_0} \times e^{b_1x} \times E(e^{\varepsilon_i})} \\ &= e^{b_1}\end{aligned}$$

- Interpretation of  $b_1$ : Observations which differ in 1 unit of  $x$  have a  $e^{b_1}$ -fold difference in the expected value of  $Y$

## Transforming dependent variable

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- Comparing  $E(Y_j | X_j = x)$  and  $E(Y_j | X_j = x + 1)$ , we have

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- Interpretation of  $b_1$ : Observations which differ in 1 unit of  $x$  have a  $e^{b_1}$ -fold difference in the expected value of  $Y$

$$100 \times \left( \frac{E(Y_j | X_j = x + 1)}{E(Y_j | X_j = x)} - 1 \right) = 100 \times (e^{b_1} - 1)$$

- Interpretation of  $b_1$ : Observations which differ in 1 unit of  $x$  have a  $100(e^{b_1} - 1)$  percentage difference in the expected value of  $Y$

# Transforming both dependent variable and covariates

$$\log(y_i) = b_0 + b_1 \log(X_i) + \varepsilon_i$$

$$e^{\log_e(Y_i)} = e^{b_0 + b_1 \log(X_i) + \varepsilon_i}$$

$$Y_i = e^{b_0} \times e^{b_1 \log(X_i)} \times e^{\varepsilon_i}$$

- Suppose  $X_j = 1.01X_i$  so  $X_j$  is 1% larger than  $X_i$
- Comparing  $E(Y_i | X_i = x)$  and  $E(Y_j | X_j = 1.01x)$ , we have

$$\begin{aligned} \frac{E(Y_j | X_j = 1.01x)}{E(Y_i | X_i = x)} &= \frac{e^{b_0} \times e^{b_1 \log(1.01x)} \times E(e^{\varepsilon_i})}{e^{b_0} \times e^{b_1 \log(x)} \times E(e^{\varepsilon_i})} \\ &= \frac{e^{b_1 \log(1.01x)}}{e^{b_1 \log(x)}} = e^{b_1 \log(1.01x/x)} \\ &= \left( e^{\log(1.01)} \right)^{b_1} = 1.01^{b_1} \end{aligned}$$

# Transforming both dependent variable and covariates

$$\log(Y_i) = b_0 + b_1 \log(X_i) + \varepsilon_i$$

- Comparing  $E(Y_i | X_i = x)$  and  $E(Y_j | X_j = 1.01x)$ , we have

$$\frac{E(Y_j | X_j = 1.01x)}{E(Y_i | X_i = x)} = 1.01^{b_1}$$

## Transforming both dependent variable and covariates

$$\log(Y_i) = b_0 + b_1 \log(X_i) + \varepsilon_i$$

- Comparing  $E(Y_i | X_i = x)$  and  $E(Y_j | X_j = 1.01x)$ , we have

$$\frac{E(Y_j | X_j = 1.01x)}{E(Y_i | X_i = x)} = 1.01^{b_1}$$

- Interpretation of  $b_1$ : Observations which differ in  $x$  by 1% have a  $1.01^{b_1}$  **fold** difference in the expected value of  $Y$
- Interpretation of  $b_1$ : Observations which differ in  $x$  by 1% have a  $100(1.01^{b_1} - 1)$  percentage difference in the expected value of  $Y$